

# MAKE IT HAPPEN MATTER

DRIVING PROGRESS. TOGETHER.

## Press information

20<sup>th</sup> August, 2020

### Volvo Trucks & Delhivery are 'Driving Progress' with a unique solution of Tractor-Trailer combination, specially curated for Express cargo.

- Volvo Trucks is Changing gears in India; and has been working with Delhivery towards making them Future ready
- Delhivery and Volvo have come together to test and deploy, an articulated Volvo FM 4x2 solution for express operations, addressing challenges of speedy delivery and cost efficiencies of services.

In line with the Governments ambition of reducing the logistics cost of the country Volvo will work towards better solutions that will render faster turn-around time, higher uptime of the trucks, safer and comfortable trucks that will enable the driver deliver increased productivity.

Volvo is launching trucks that run on the roads of Europe which are considered to be some of the most efficient logistic systems in the world, customising them for Indian conditions.

These custom built solutions will enhance the efficiency of the Express cargo movement through trailers of higher capacities of around 93 cum, maintaining an average running of over 20 hours a day and 3,00,000 km in a year. These Tractor Trailers will revolutionise the industry by delivering efficiency and productivity which is more than double compared to the current range of Tractors in the India. The logistics industry needs trucks that will set benchmarks in vehicle uptime, reliability, load carrying capacity and running km per year, to meet the demands of the e-commerce business. With the changing ground realities, the logistics industry is gearing up for new opportunities, which will revolutionize the long haul transport industry.

Mr. Vinod Aggarwal, Managing Director & CEO, VE Commercial Vehicles Ltd said *"Turn-around and efficiency is the focus in these trucks. When you have a high performance, highly reliable and driver-friendly truck, it brings out the best man machine performance. The Volvo FM 4x2 solution has a comfortable cabin along with a superior clutch free driveline, that enables effortlessly driving for about 20 hours with a set of drivers. Telematics ensures that exhaustive data is captured, analysed and correction happens through out the trucks journey. The reduced delivery time helps customers to fulfil their business goal of delivery to their customers in the shortest possible time, substantially reducing order cancellations. Thanks to the clarifications from MORTH we can use Interchangeability on Trailers which can further accelerate higher productivity. We are building a vital link in the logistic chain. We have seen productivity improving by up to 20%."*

He further added *"We would also like to compliment MORTH for the recent GSR on RoadTrains which will be a game changer for India. Volvo Trucks are pioneers in road trains and have a vast global experience and we hope to improve the logistic efficiency of the country while maintaining safe standards."*

Mr. Sahil Barua, Chief Executive Officer & Co-Founder, Delhivery said *"I'm proud to announce that as we emerge from this pandemic stronger, we are building some of India's largest trucking terminals at key locations in Delhi, Mumbai and Bangalore, while expanding and upgrading our own fleet and bringing in more partner fleets. Our partnership with Volvo and the first deployment of Tractor-Trailers in Express Trucking is a significant step towards "Getting Future Ready"*

Mr. Per-Erik Lindstrom, Senior Vice President - Volvo Trucks International said *"India has caught up with the global standards of transport efficiency and the time is now. Countries like China and a few other south-east Asian countries, which were similar to India, few years ago, changed from rigid trucks to high performance and higher capacity tractor trailer concept. We at Volvo Trucks will continue to lead innovations in products and services thereby raising the bar further."*

## **DELHIVERY & VOLVO TRUCKS: THE EXPRESS TRUCKING SCENARIO**

Delhivery today operates one of the largest surface fleet networks in the country across 17,500+ pin codes and 2300+ cities, towns, and villages every day. Our trucks cover over 500,000 Km across the country daily. With this customized design solution, Delhivery and Volvo have come together to test and deploy in India, an articulated solution for express operations, that address the critical challenges of speed and cost of services. The new fleet was inducted into our operations towards the end of 2019 and has operated successfully on long haul lanes for the past 9 months. This fleet covers over 20,000 Km per vehicle per month, which is significantly higher than industry benchmarks and our own network average. We cannot overstate the importance of safety when it comes to trucking. The emphasis on Comfort, Ease of Driving and Safety in this vehicle has been critical in enabling our crews to carry out this movement reliably day in and day out. Going forward, we expect a significant shift to larger tractor-trailers in the Express trucking industry, based on the success of this pilot. This will only lead to fewer vehicles on the road, lesser fuel consumed to ship cargo, and, subsequently, a lower cost of shipping for the end customer.

## **WHAT MAKES A GOOD TRUCK A GREAT ONE?**

Most people would say it's all about efficiency. And they are probably right, but what does it really mean in practice? Well, to us it means a truck that's rolling when it's supposed to. A truck that does so by maximising every last drop of fuel while minimising its environmental footprint. A truck that makes the job of the body builder easy – and fast – regardless of superstructure. And last but not least, a truck that allows drivers to do their job better, with less effort.

This is exactly what we designed the Volvo FM to be. It's a truck that includes many innovative features like the I-Shift which we believe will change your day. Welcome to your future transport. Specialist.

We are building a vital link in the logistic chain. Interchangeable containers, means you're ready to become the next link in a global supply chain. And you'll need the right tool to work efficiently at every step.

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